



MANOS Del URUGUAY consists of 17 co-operatives located in 40 small villages throughout Uruguay's countryside.



MANOS del URUGUAY is committed to the safe-keeping of the environment, which is reflected in the use of luxurious natural fibres such as pure wool, silk and merino.

We enforce the rational use of water and other resources and avoid using harmful chemicals during the dyeing process.



For more details please contact Artesano Ltd on +44(0)1189503350 or by email to: [info@artesanoyarns.co.uk](mailto:info@artesanoyarns.co.uk) or you can visit our website: [www.artesanoyarns.co.uk](http://www.artesanoyarns.co.uk)

Artesano is the exclusive distributor for MANOS del URUGUAY in Germany, the UK, Scandinavia and the German speaking countries.

# MANOS

a handmade story



## our story

MANOS del URUGUAY was created in 1968, looking for a way to help women in Uruguay's countryside to generate income.

When developing our products, we looked to the natural materials that we had to hand, wool in particular, and also to use the traditional skills that we had inherited.

We spin, dye, knit and weave the products that are later sold in the world's most sophisticated markets.

Today, Manos is a co-operative of 400 women, but during peak export periods, we are working with as many as 1200 women.



## our aim

MANOS del URUGUAY is a not-for-profit organisation owned by rural women.

Our drive is the co-ops important social mission: providing job opportunities for women in the countryside. Making it possible for families to stay together in our villages rather than migrating to the main cities that have a poorer quality of life.

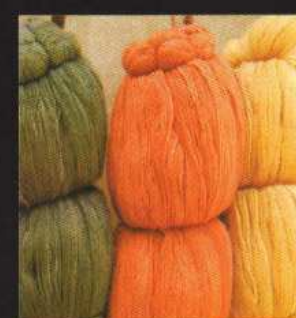
For over 40 years, MANOS has insisted in enhancing the women's role in our society, providing them not only with economic independence, but also opportunities for personal growth.

You can tell the provenance of each hank of yarn that we make, because the person who dyed it has also signed the label. When you purchase this yarn, you know exactly who is benefiting from the sale.

At the same time, our procedures involve transparent management and commercial relations to deal fairly and respectfully with trading partners.

We are members of the FTO mark, provided by IFAT (International Fair-trade Organisation.)

## our products



Manos colors are our trademark. The secret lies in the patient kettle dye in small pots using precise color recipes.

This crafted process creates the subtle nuances in our striated colors as well as the fantastical shading of the space dyed.

Silk Blend is an exquisite blend of Extrafine Merino Wool and Silk. This luxurious yarn is very light and is popular all year round.

Clasica Wool is a chunky yarn hand-spun in the purest Uruguayan wool, by small groups of women using ancient traditional skills.



### 4 New Hummingbird DK Colours

Due to popular demand for this 100% superfine DK, Artesano is launching 4 new colours in Hummingbird DK in early August. To pre-order please call 0118 9503350 or email Tom, Sue, Jenny or Fern

We have very good news to share with you. Some days ago after a long and exhaustive evaluating process, Manos del Uruguay has been admitted as a full member of WFTO (World Fair Trade Organization), the global representative body of over 350 organisations committed to 100% Fair Trade.

WFTO members are organisations differentiated by their 100% Fair Trade commitment to eradicate poverty through sustainable economic development; pioneering social and environmental policy and practice and continual reinvestment in marginalised artisans, farmers and producer communities in some of the most fragile places on earth, practices that Manos del Uruguay has been applying for 40 years.

Fair Trade is a trading partnership, based on dialogue, transparency and respect, that seeks greater equality in international trade. It contributes to sustainable development by offering better trading conditions to, and securing the rights of, marginalized producers and workers – especially in the South.



Quail



Robin



Peacock



Chaffinch

### Artesano Silk Embrace

Silk Embrace represents a new direction for Artesano. This luxurious Silk/Suri Alpaca blend is one of the softest yarns imaginable and is very light in weight.



1291 Fandango



2083 HipHop



4937 ChaChaCha



6315 Disco



4158 Conga



5083 Lambada



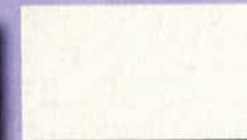
2056 Foxtrot



SFN68 Charleston



SFN50 Waltz



SFN10 Tango

### Silk Blend - 6 new colours

To celebrate Manos Del Uruguay's membership of the WFTO, Artesano is launching 6 new variegated colours. The first batch will be in stock at the beginning of August.

Artesano's commitment to fair trade is agreed by Manos. We pay for all purchases of our goods in advance and we do not receive any discounts. This ensures that artisans working on the yarns are always paid in time and are paid the full amount for their work.

As many of you have already pre-ordered this fast selling yarn, our first delivery of stock will be limited. If you have not already done so, you can pre-order on 0118 9503350 or by emailing any of the team.



6927 Pegasus



9999 Andromeda



9039 Aurora



7438 Zenith



9695 Europa



6863 Orion



Silk Embrace will be available from the end of September 2009. It knits as a chunky yarn, but is very light weight with 215 metres in 100 grams.

Trade price - £62 per kilo (10 x 100 gram skeins)  
RRP - £14.59 per 100 gram skein.

We will be sending you images of pattern support as soon as possible.